



sociocapital

GLOBAL HEALTH

Advancing Health Systems Excellence

CONTEXT

Africa's health development continues to experience demographic and epidemiological transitions characterised by increased urbanization; rising rate of non-communicable diseases with rapid population ageing; undernutrition and overnutrition/obesity; emergence of new infectious diseases and prevalence of neglected diseases; and slow progress in improving water, sanitation, and hygiene status, especially in underserved and urban poor communities.

Responsive and effective health systems are those that optimize health systems capabilities in navigating these complex dynamics to accelerate access to quality and affordable healthcare services as a central element to eliminating extreme poverty and promoting shared prosperity.

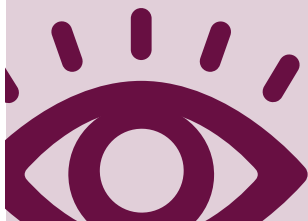
ABOUT

Sociocapital Global Health uses socioeconomic principles and evidence-based insights to shape the determinants of health systems change towards more resilient health systems that ensure equitable access to respectful, client-centered health care, especially to the underserved.

We design, implement and scale-up high-impact global practices that **shift social norms** to ensure inclusive health access, **shape markets** to reach the underserved through integrated services, **enabling environment** and autonomy to improve health outcomes at scale.

Vision

Local governments driving responsive, sustained improvements in health systems resilience.



Mission

To support health systems in Africa to sustainably deliver, and intuitively invest in high-impact solutions at scale.

HOW WE WORK

Sociocapital Global Health works with health systems actors to deliver **locally driven solutions** that can self-sustain through **high-quality health systems**.

Through our **Health Systems Strengthening (HSS) capabilities**, we apply human-centred approaches to shift the determinants of inclusive development – access, agency, and autonomy - to advance healthcare as a core component of broader human capital and global development.

Our work is nested with 3 **key strategies**:

1. Using evidence to shape health policies, strategies, and practices towards improving health and social outcomes.
2. Implementation of high-impact health programs and solutions at scale through strategies that promote inclusive health access, shape markets to reach underserved, and strengthen supply chain systems to be more agile, responsive, and sustainable.
3. Sustainable scale-up of high-quality, cost-effective healthcare solutions making them impactful, market-primed and investment ready.

Our Capabilities are outlined in our global health development strategic framework below:

GLOBAL HEALTH DEVELOPMENT STRATEGY

Support **health systems** to sustainably deliver **high-impact solutions** at Scale

Mission



Using evidence-based insights to shape policies, strategies and programs for more resilient health systems that ensure equitable access to respectful, client-centered health care especially to the underserved.

Key Strategies

Deploy innovation, research, and financing to strengthen capabilities for integrated healthcare delivery that improves health outcomes at scale.



CO-DESIGN

Using evidence to shape health policies, strategies, and practices



DELIVERY

Efficient implementation of high impact health programs and practices



SCALE-UP

Effective scale-up of high quality, cost-effective healthcare solutions

Core Capabilities

Shaping the determinants of inclusive health development – **access, agency, and autonomy** to advance health systems excellence.



HEALTH SYSTEMS RESEARCH

Transform data into intelligence and actionable insights to optimise decision-making processes & health systems response.



SHAPING HEALTH MARKETS

Delivery of more efficient, integrated health services and technologies in a sustainable manner.



HEALTHCARE INNOVATION

Accelerating the scale-up of proven healthcare innovations.



HEALTH SYSTEMS STRATEGY

Using evidence to translate health strategies into actionable programs, delivering impact at scale.



PHARMACEUTICAL SYSTEMS STRENGTHENING

Closing supply-side barriers to health commodity access through more effective health supply chain systems.



HEALTHCARE SUPPLY-SIDE FINANCING

Addressing systemic and supply-related barriers to optimal and sustainable health system financing.

WHAT WE DO

Through strategy, research, innovation, and financing we strengthen capabilities to implement demand-led programs and integrated delivery of health services.

Our interventions are clustered around 6 **capability themes**:

1. Health Systems Strategy

Using evidence to translate health strategies into actionable programs, delivering impact at scale.

Strengthening health system leadership and strategic thinking using evidence-based insights can shape the critical determinants of health systems change, improve public health outcomes, and promote universal health coverage.

We work with health systems actors in the private, public, and social sectors to strengthen their capacity to advocate for, sustainably deliver, and intuitively invest in high-impact interventions at scale.

- Diagnosing root causes of health systems inefficiencies and bottlenecks to scale-up of proven context-appropriate solutions.
- Reengineering healthcare delivery processes, decision-making triage, and innovation scale-up.
- Strengthening Health workforce capabilities to enable better care through capacity development, innovative deployment, and workforce performance improvement programs.
- Capacity Strengthening through training, coaching and research-technology transfer, and change management programs.

2. Scaling Health Innovations

Scale-up of proven healthcare innovations that address health systems inequalities, and restrictive gender norms through Social Behavior Change strategies.

Scaling-up health innovations requires an understanding of what influences health seeking behaviours, drives demand, shapes markets.

Expanding the pipeline of viable opportunities can help the most marginalized to engage in markets, on better terms, and strengthen demand for health products and services. This in turn can have far-reaching effects beyond health by providing income-generating opportunities for those that participate in the delivery of health services.

We transform the economics of healthcare through next-generation solutions and technology deployed using demand-led lens and human-centred approaches. We use data to understand how social norms, practices and health-seeking behaviours drive inclusive health agency, autonomy, and access by:

- Social Behavior Change (SBC) Strategies to address health systems inequalities and restrictive gender norms that limit access for the poorer segments of the population and reinforce inequities in the healthcare system.
- Catalysing the design and scale-up of promising practices and future-forward innovations using design thinking methodologies.

- Transitioning promising health initiatives to market-creating solutions through product development & testing, innovation incubation, and market access programs.
- Transforming scalable, market-primed health solutions into investment-ready ventures through Innovation acceleration and investment linkages.

3. Shaping Health Markets

Delivery of more efficient, integrated health services and technologies in a sustainable manner.

African health markets can be agile and responsive with increased participation of the private, public, and social sectors. The private sector, most of which is closest to the communities, is weakly integrated into government or donor-funded programs and poorly incentivized to actively engage to deliver subsidized services.

We work with public and private health market actors to develop end-to-end strategies tailored to local health systems, delivering transformative health services to underserved communities via:

- Market Access Strategy to mainstream access to the bottom of the pyramid. This includes product rationalisation, product-market alignment, sustainable pricing and procurement practices, optimized distribution, and rational use of medicines, enhanced regulatory and financing efficiencies.
- Humanitarian and Community-based Delivery working with key market actors including manufacturers, financiers, and supply chain enablers such as community-based distribution networks, to reach underserved markets at scale.
- Capacity Building of key health market actors at various stages of the value chain on policy, market access optimisation, ethical trade facilitators, efficient supply chain management, and quality improvement.

4. Sustainable Healthcare Supply-side Financing

Addressing systemic and supply-related barriers to optimal and sustainable health system financing.

Cooperation among public and private actors in health development efforts can expand the reach of lifesaving health services. Effective financing mechanisms can open opportunities for breakthrough health investments that stimulate more competitive and viable markets especially those targeting poor and hard-to-reach populations.

We facilitate sustainable and predictable financing of health services by:

- Aligning health financing strategies with national and state strategic health development blueprints.
- Improving local government capacity to effectively allocate, execute, and sustain domestic resource mobilization.
- Strengthening sustainable supply-side financing of health services through proven mechanisms such as the drug revolving fund.
- Facilitating domestic financing diagnostics, fiscal space analysis, and investment impact modelling.

5. Pharmaceutical Systems Strengthening

Delivering more efficient, integrated health services and technologies in a sustainable manner.

Poor access to essential commodities is attributed to insufficient supply capacity, inadequate supply-side financing, and inefficient procurement processes and policies. Addressing supply-side barriers including infrastructure, delivery systems and human resources brings lifesaving health commodities closer to the people, especially in resource-constrained settings.

We strengthen pharmaceutical supply chain systems towards sustained access to essential, effective, safe, quality-assured, and affordable essential medicines, treatments, diagnoses, and integrated health services by:

- Improving local government capabilities for sustainable health commodities & supply chain financing - mobilization, allocation, and deployment.
- Institutional and human capacity improvement towards more efficient and agile supply chain management.
- Increasing availability and rationale use of essential medicines.

6. Adaptive Learning & Research

Transform data into intelligence and actionable insights to optimise decision-making processes & health systems response.

Evidence informs policies and strategies, promotes community engagement, and strengthens access and accountability in the delivery of health services. We apply our understanding of health systems to adapt and develop relevant methodologies and tools to respond to the complexity of health system measurement and management.

We work with organisations to measure, monitor and manage the process, results and outcome of health development initiatives and investments to sustain and scale high-impact solutions and foster adaptive learning. We do so through:

- Formative and Innovation research, impact modelling and benchmarking, and health system capacity assessment.
- Market and Product Research to explore regulatory, demand, supply, and financing dimensions to health access through market sizing, demand forecasting, investment analysis, pharmacoeconomic analyses and modelling.
- Program Implementation, outcome, and sustainability research.
- Knowledge management and learning for improving health care delivery quality improvement, and optimising health strategies, programs, and processes.

LET'S WORK TOGETHER

Send Us a Mail: partner@sociocapital.org

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